Give & Take Evaluation (GTE)
Evaluating your personal patterns of behavior in interaction

For people in fields that rely on cooperation and collaboration

A total of 4 factors

Available in German and in English

40 questions, prep time: about 10 minutes

“"This short test assesses those character traits that are relevant to giving. It opens up a world of new approaches to leadership and selling, particularly where international collaboration is concerned. It enables people to truly become more successful.”

Independent assessment consultant.

Adam Grant: “Congrats!”
Author of Give and Take, 2013

GTE - Give & Take Evaluation

Successful support processes are crucial to the success of operations, particularly in our modern and complex collaborations. Depending on the circumstances, helpful, altruistic people are more successful than assertive, demanding personalities.

Test profile

The potential analysis GTE (Give & Take Evaluation) is a system designed to assess your potential in terms of cooperation, successful support processes and your own well-being. All members of the control group are active participants in today’s business world.

The GTE uses 4 factors to assess your strengths and areas of development. The easy to read profile allows specific recommendations to be made in terms of how to develop strengths and how to improve in areas of development.

By interpreting your results in light of notable patterns that are revealed by the profile, you gain a deeper understanding of the effect that you have on the people you interact or work with. The report and the questions prompt deeper reflection, encourage the learning process, teach you to effectively support others, to increase your satisfaction levels and to be more successful in complex collaborations.

Areas of application

Training, behavior optimization, well-being

Teambuilding, team development

Working together across the globe, virtual teams

Interacting, selling, negotiating

A modern understanding of leadership

Conflict resolution
CEVEYGROUP - Solutions relying on GTE

**Systematic training programs**

The GTE assesses the basic elements of successful interaction. By including the GTE in all training programs on the subject of collaboration, the impact of the individual training session is increased and horizons are expanded. Training programs could cover the following topics: Convincing and negotiating, working together globally, selling, leading with or without the managerial responsibility, coaching.

**Straightforward and complex interactions**

Using the GTE, you can analyze which qualities characterize your behavior in a professional setting. This will help you change your interactions for the better, find a purpose and increase your job satisfaction. The GTE has the greatest impact on team and cooperation scenarios.

**A modern understanding of leadership**

The GTE helps those that are faced with the challenge of convincing and winning over others to reflect on their effect on support processes. It is the basis of a modern understanding of interaction and leadership.
We are the partner of choice for companies and organizations that have identified the development of human capital as the key to profitability and market leadership. We challenge the status quo, spark ideas and trigger the full potential of leaders and teams. Our competitive edge is a unique ability to align the extraordinary power of personal motivation with the successful attainment of business objectives, under even the most challenging of situations. Our focus is on the development of people and organizations with an emphasis on results.