

## CONSULTANT

Jan Kochmann



Jan Kochmann is an Associate Partner of CEVEYGROUP. He has studied Journalism, Political Science and Romance Philology and has spent some time at the Lee Strasberg Theatre Institue in Los Angeles.

His consulting and training focus is on leadership, communication, change, sales and personality.

"For me, contemporary consulting means developing people and organizations in equal measure. Open communication, strengthening strengths and having a motivating and solution-oriented effect through direct practical relevance are particularly important to me."

### LEADERSHIP

- Conception and implementation of workshops
- Leadership and communication with employees
- Induction of managers and project leaders
- Leading remote and getting to the point
- Healthy leadership

#### COMMUNICATION

- Communication coaching
- Workshops for improving service, sales and cold calls
- Presentation and media coachings
- Moderation of workshops, teams und team workshops
- Structured wordings for service and sales

#### PERSONAL DEVELOPMENT

- Individual potential assessment and further development
- Brand behaviour
- Personal presence
- Speaking in front of groups and media performance skills
- Mindfulness and self-awareness

#### CHANGEMANAGEMENT

- Design and moderation of a future workshop
- Team orientation and objectives
- Accompanying executives in the change process
- Changing culture and collaboration
- Customer centricity in culture change



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